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## PREQUALIFICATION

A controversial area of the specification process remains the need for, and utilization of, **Material, Method, Manufacturer** and **Contractor** Prequalification.

Many owners may relate to the potential exposure inherent in utilizing an inexperienced installer or unproven product or methodology.

The practice of selecting minimum footage or years of experience with the precise technology being solicited remains the best means of insuring against a catastrophic occurrence in a trenchless application.



## LANZO TRENCHLESS TECHNOLOGIES MINIMUM EXPERIENCE

Cured-In-Place Pipe Lining <i>(use for general installation specification)</i>	9,000,000 lf
ASTM F 1743 Pull and Invert <i>(use for water main, pressure main, and force main specification)</i>	1,000,000 lf
Large Bore and Over the Hole CIPP <i>(use for applications 48" diameter and greater)</i>	200,000 lf
Years experience	20 years